Case 2:17-cv-03123-RSWL-KS Document 85 Filed 08/14/17 Page 1 of 31 Page ID #:1109

Motion to Dismiss Plaintiff Jarrett Alexander's ("Plaintiff") Complaint in its Entirety with Prejudice [52] ("Motion" or "Motion to Dismiss"). Having reviewed all papers submitted pertaining to this Motion, the Court NOW FINDS AND RULES AS FOLLOWS: the Court GRANTS Defendants' Motion to Dismiss WITHOUT LEAVE TO AMEND [52].

#### I. BACKGROUND

## A. Factual Background

This is an Action common to this district, where a plaintiff claims that defendants, typically entertainment industry corporations or executives, stole his idea for a popular television show or motion picture.

Plaintiff is a New Jersey citizen and a largely unknown television and movie actor. Compl. ¶¶ 6, 17, ECF No. 1-1. MGM, Warner Brothers, New Line, and CWP are Delaware corporations, a Delaware LLC, and a California corporation, respectively.¹ Decl. of Sandy Murray ("Murray Decl.") ¶ 3, ECF No. 1-3; Smith Decl. ¶ 3; Compl. ¶ 10. All have their principal place of business throughout the greater Los Angeles area. Compl. ¶¶ 7-10. Defendants Stallone, Coogler, and Covington are California citizens. Id. at ¶¶ 11-13.

Rocky is an internationally-known movie released in

 $<sup>^1</sup>$  New Line was incorrectly named New Line Cinema Corporation in the Complaint [1]. New Line was converted to an LLC on December 31, 2009. Decl. of Wayne M. Smith ("Smith Decl.")  $\P$  1, ECF No. 1-4.

1976. <u>Id.</u> at ¶ 20. Stallone starred as the titular character, Rocky Balboa, a professional boxer. Apollo Creed is another character featured in four of the *Rocky* franchise sequels. <u>Id.</u> at ¶¶ 23-24.

In 2008, Plaintiff, a lifelong fan of the Rocky franchise, allegedly came up with an idea to create a story about the fighting career of Apollo Creed's son.

Id. at ¶ 2. The story would emphasize the theme of building one's own legacy. Id. at ¶¶ 2, 18, 25. He drafted a screenplay, initially titled "Creed: Rocky Legacy," later titled "Creed" (the "Screenplay"). Id. at ¶ 26. The Screenplay follows Apollo Creed's son as he establishes himself in the boxing community, copes with his father's death, and builds his own legacy with Rocky Balboa's advice and mentorship. Id. at ¶ 27.2

Plaintiff also made a "pitch reel," a short promotional film about the Screenplay and its "legacy" theme (the "Pitch Reel"). Id. at ¶ 33. The Pitch Reel starts with a reporter interviewing Apollo Creed's son and asking him whether he will uphold his father's legacy. Id. at ¶ 35. Plaintiff posted the Pitch Reel on Vimeo, a social networking platform for sharing video content. Id. at ¶ 41. In 2012, he created a website, www.creedmovie.com (the "Website"), which was

 $<sup>^2</sup>$  In 2010, Plaintiff registered the Screenplay, titled "Creed: Rocky Legacy" with the Writer's Guild of America ("WGA"), registration number VPFA4D8DCEF2. <u>Id.</u> at ¶ 28. Thereafter, he registered the Screenplay, this time entitled "Creed," with the United States Copyright Office, registration number PA0001861140. Id. at ¶ 30.

later transferred to a different domain, www.jarrettalexander.com, after the original domain lapsed in June 2014. <u>Id.</u> at ¶ 39. The Website contained the Pitch Reel and described how Plaintiff developed the Screenplay. <u>Id.</u> at ¶ 40. The Screenplay, Pitch Reel, and Website are collectively referred to as the "Creed Idea."

Between 2010 and 2013, Plaintiff attempted to generate interest in the Creed Idea. In 2010, he circulated the Screenplay to individuals in the movie industry. Id. at ¶ 36. He alleges that Coogler knows and interacts with some of these individuals; for example, Coogler and one of the Screenplay recipients both attended the American Black Film Festival in Miami, Florida in July 2011. Id. at ¶ 38.

Because Plaintiff lacked the financial means or connections to make a movie on his own, he also took to social media to pitch the Creed Idea to movie industry insiders. Id. at ¶ 51. In April 2012, Plaintiff and several friends started promoting the Creed Idea on Twitter, a social media platform where individuals can post or "tweet" short, public messages that can be directed at specific users. Id. at ¶ 42. They tweeted links to the Website and the Pitch Reel to several individuals in the movie and professional fighting industries. Id. at ¶ 43.

For instance, they tweeted at actor and exprofessional wrestler, Dwayne "The Rock" Johnson,

Stallone, and Carl Weathers (the actor who played Apollo Creed in the Rocky movies), attaching a link to the Website. Id. at  $\P\P$  44-47. Stallone, MGM, and New Line all allegedly "follow" Dwayne Johnson's twitter account and Plaintiff alleges that Stallone and Dwayne Johnson are friends. Id. at ¶ 45. Plaintiff's friend also tweeted Stallone directly: "@TheSlyStallone next rocky installment4u? 2min trailer. Wants to meet u creedmovie.com." Id. at ¶ 46. Between April 2012 and July 2013, Plaintiff and his friends allegedly sent more than 25 tweets that hyperlinked to the Website and encouraged Stallone to work with Plaintiff on the Creed Plaintiff alleges that Defendants reviewed the Screenplay, Website, and Pitch Reel. Id. at ¶ 50. On July 24, 2013, MGM and Stallone announced their plans to develop Creed, a motion picture about Apollo Creed's son. Id. at ¶ 56. They recruited Coogler to write the screenplay. <u>Id.</u> Plaintiff alleges that Defendants' movie, Creed, is premised exactly on the Creed Idea he created. Id. at ¶ 69. Specifically, Defendants' Creed follows Apollo Creed's son as he strives to create his own legacy under the tutelage of the now-retired fighter, Rocky Balboa. Id. at ¶ 70. And the official Creed trailer features the following phrase: "Your Legacy is More Than a Name." Id. at ¶ Alleging that Defendants stole his idea, Plaintiff filed the instant Action.

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## B. <u>Procedural Background</u>

Plaintiff filed the Complaint on February 26, 2016 in New Jersey state court, asserting claims for (1) misappropriation of an idea; (2) breach of implied contract; and (3) unjust enrichment [1-1]. Defendants removed the action to the United States District Court for the District of New Jersey ("New Jersey Court") on April 14, 2016.

On April 22, 2016, Defendants filed a Motion to Dismiss Plaintiff's Complaint with Prejudice [6] and a Motion to Transfer Action to the United States District Court for the Central District of California [7]. On December 20, 2016, the New Jersey Court granted Defendants' Motion to Transfer, denied the Motion to Dismiss as moot, and transferred the Action to this Court [31].

On May 19, 2017, Defendants filed the instant Motion to Dismiss pursuant to Federal Rules of Civil Procedure 12(b)(6) ("FRCP" or "Rule") [52]. Plaintiff filed his Opposition on June 20, 2017 [81], and Defendants' Reply timely followed on July 3, 2017 [83].

## II. DISCUSSION

#### A. Legal Standard

Federal Rules of Civil Procedure 12(b)(6) allow a party to move for dismissal of one or more claims if the pleading fails to state a claim upon which relief can be granted. Fed. R. Civ. P. 12(b)(6). A complaint must "contain sufficient factual matter, accepted as

true, to state a claim to relief that is plausible on its face." Ashcroft v. Iqbal, 556 U.S. 662, 678 (2009) (internal quotation marks omitted). Dismissal can be based on a "lack of a cognizable legal theory or the absence of sufficient facts alleged under a cognizable legal theory." Balistreri v. Pacifica Police Dep't, 901 F.2d 696, 699 (9th Cir. 1990).

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In ruling on a 12(b)(6) motion, a court may generally consider only allegations contained in the pleadings, exhibits attached to the complaint, and matters properly subject to judicial notice. Swartz v. KPMG LLP, 476 F.3d 756, 763 (9th Cir. 2007). A court must presume all factual allegations of the complaint to be true and draw all reasonable inferences in favor of the non-moving party. <u>Klarfeld v. U</u>nited States, 944 F.2d 583, 585 (9th Cir. 1991). The question presented by a motion to dismiss is not whether the plaintiff will ultimately prevail, but whether the plaintiff has alleged sufficient factual grounds to support a plausible claim to relief, thereby entitling the plaintiff to offer evidence in support of its Igbal, 556 U.S. at 678; Swierkiewicz v. Sorema claim. N.A., 534 U.S. 506, 511 (2002). While a complaint need not contain detailed factual allegations, a plaintiff must provide more than "labels and conclusions" or "a formulaic recitation of a cause of action's elements." Bell Atl. Corp. v. Twombly, 550 U.S. 544, 555 (2007) (internal citation omitted).

## B. Analysis

1. <u>Defendants' Request for Judicial Notice is</u> **GRANTED in Part** and **DENIED in Part** 

A court "may judicially notice a fact that is not subject to reasonable dispute because it: (1) is generally known . . .; or (2) can be accurately and readily determined from sources whose accuracy cannot reasonably be questioned." Fed. R. Evid. 201(b). A court "must" take judicial notice "if a party requests it and the court is supplied with the necessary information." Fed. R. Evid. 201(c)(2).

Defendants seek judicial notice of the following attached to the Kim Declaration: (1) the Complaint filed in New Jersey state court; (2) a DVD copy of Defendants' movie Creed; (3) a DVD copy of Plaintiff's Pitch Reel; (4) screenshots of Dwayne Johnson and Stallone's Twitter accounts; (5) a transcript of the December 20, 2016 Oral Opinion of the New Jersey Court's Magistrate Judge, Judge Michael A. Hammer, granting Defendants' Motion to Transfer; and (6) September 24, 2015 and December 18, 2015 orders in Reed v. National Football League, No. Civ. 15-1796 DMG (AGRx), a Central District case granting defendants' motions to dismiss. Defs.' Req. for Judicial Ntc. ¶¶ 1-7, ECF No. 54; Decl. of Elaine Kim ("Kim Decl.") Exs. A-G, ECF Nos. 55, 55-1.

The Court **GRANTS in Part** Defendants' Request for Judicial Notice as to the first five items requested

The Court takes judicial notice of the Complaint 1 2 and Judge Hammer's Oral Opinion, as a court may take judicial notice of previous filings in the same 3 litigation between the same parties. See Shuttlesworth 4 5 v. City of Birmingham, 394 U.S. 147, 157 (1969). The Court also takes judicial notice of the Creed DVD, the 6 7 DVD containing the Pitch Reel, and the Twitter account 8 screenshots, as their contents are referred to 9 throughout the Complaint, and they can be accurately and readily determined from sources whose accuracy 10 11 cannot reasonably be questioned. Fed. R. Evid. 12 201(c)(2); Thomas v. Walt Disney Co., No. C-07-4392 CW, 2008 WL 425647, at \*5 n.1 (N.D. Cal. Feb. 14, 2008). 13 14 The Court **DENIES in Part** Defendants' Request for Judicial Notice as to the orders in Reed v. National 15 16 Football League. While the Court can consider them as

Judicial Notice as to the orders in Reed v. National

Football League. While the Court can consider them as
persuasive authority, "to the extent [Defendants] seek
to cite that case in support of their arguments,
judicial notice is also unnecessary: the Court can, and
will consider the reasoning of that ruling for whatever
persuasive value it may have." Diversified Capital

Inv., Inc. v. Sprint Commc'ns, Inc., No.

15-cv-03796-HSG, 2016 WL 2988864, at \*5 (N.D. Cal. May

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24, 2016).

2. Plaintiff's Request for Judicial Notice is

# GRANTED

Plaintiff seeks judicial notice of screenshots of the Website, www.jarrettalexander.com, formerly known as www.creedmovie.com. Pl.'s Req. for Judicial Ntc. Ex. A, ECF No. 82. The Court **GRANTS** Plaintiff's Request for Judicial Notice [82] because its contents are referred to throughout the Complaint, and it can be accurately and readily determined from sources whose accuracy cannot reasonably be questioned. Fed. R. Evid. 201(c)(2); Thomas, 2008 WL 425647, at \*5 n.1.

3. Defendants' Motion is Procedurally Permitted
Plaintiff argues that the New Jersey Court's denial
of Defendants' previous Rule 12(b)(6) Motion to Dismiss
[6] bars the instant Rule 12(b)(6) Motion pursuant to
Rule 12(g). Pl.'s Opp'n to Defs.' Mot. to Dismiss
("Opp'n") 9:16-17. Under Rule 12(g), "a party that
makes a motion under [Rule 12] must not make another
motion under this rule raising a defense or objection
that was available to the party but omitted from its
earlier motion."

Defendants can renew their Rule 12(b)(6) Motion. Arguments not raised in a previous motion to dismiss are impermissible under Rule 12(g). Sowinski v. Wells Fargo Bank, N.A., No. 11-6431-SC, 2013 WL 2436229, at \*3 (N.D. Cal. June 4, 2013). But the renewed Motion to Dismiss repeats the same three arguments made in the previous Motion to Dismiss: (1) Plaintiff did not keep the Creed Idea confidential and widely disseminated it; (2) the Copyright Act preempts his misappropriation of idea and unjust enrichment claims; and (3) the breach of implied contract claim lacks essential terms of

price, duration, and lacks privity of contract. Compare Defs.' First Mot. to Dismiss at 10, 14, 19, 23, with Defs.' Second Mot. to Dismiss ("Mot.") at 4:12-19. Although the change in applicable substantive law from New Jersey law to California law may slightly alter the elements and tests applicable to the claims, it appears that Defendants' main, underlying contentions remain the same. 

Defendants can also renew their Motion because the New Jersey Court transferred venue pursuant to 28 U.S.C. § 1404(a) and denied as moot Defendants' previous Motion to Dismiss. The New Jersey Court did not expressly decide any of the arguments raised in either Motion to Dismiss. See Kim Decl. Ex. E; see, e.g., NDX Advisors, Inc. v. Advisory Fin. Consultants, Inc., No. C 11-3234 SBA, 2012 WL 6520689, at \*2 (N.D. Cal. Dec. 13, 2012).

#### 4. California Law Applies

Before reaching the merits of the Motion to Dismiss, the Court must decide whether California or New Jersey state law apply to Plaintiff's claims.

"Typically, a federal court sitting in diversity applies the conflict-of-law rules of the state in which it sits. However, after a transfer under 28 U.S.C. § 1404, the choice-of-law rules of the transferor court apply." Sarver v. Chartier, 813 F.3d 891, 897 (9th Cir. 2016)(internal quotation marks and citation omitted). Here, New Jersey's choice-of-law rules apply

to determine whether the Court should apply California substantive law or New Jersey substantive law.

New Jersey uses the "governmental interest" test in a choice-of-law analysis. Erny v. Estate of Merola, 171 N.J. 86, 99 (2002). "The determinative law is that of the state with the greatest interest in governing the particular issue." Velasquez v. Franz, 123 N.J. 498, 527 (1991)(citation omitted)(emphasis in original). The first prong asks "whether there is an actual conflict between the laws of the states involved." Erny, 171 N.J. at 100. The second prong asks the relative interest each state has in applying its law. Id.

First, New Jersey and California law regarding misappropriation of idea conflict because California apparently does not recognize a misappropriation of idea claim, see Desny v. Wilder, 46 Cal. 2d 715 (1956), but New Jersey law does. Duffy v. Charles Schwab & Co., Inc., 123 F. Supp. 2d 802, 807-08 (D.N.J. 2000)(citing Flemming v. Ronson Corp., 107 N.J. Super 311, 317 (1969)).

Assuming an inherent conflict between California and New Jersey law, California has a greater interest in adjudicating this Action. For the second prong of the governmental-interest test, New Jersey courts are guided by these factors from Restatement (Second) of Conflict of Laws § 145 (1971): "(1) the place where the injury occurred; (2) the place where the conduct

causing the injury occurred; (3) the domicile, residence, nationality, place of incorporation, and place of business of the parties; and (4) the place where the relationship, if any, between the parties is centered."<sup>3</sup>

These factors counsel in favor of applying
California law. As Judge Hammer noted in the New
Jersey Court's Order Transferring Venue, Defendants'
awareness of the Creed Idea and how they
misappropriated it are key issues in this Action. Kim
Decl. Ex. E, at 11:9-12.4 With those issues in mind,
California emerges as the state with a greater
interest. The first factor favors New Jersey, as
Plaintiff's injury took place there. But this is only
because Plaintiff is domiciled in New Jersey. Sarver,
813 F.3d at 898 (New Jersey was not necessarily the

<sup>&</sup>lt;sup>3</sup> New Jersey courts will also consider these factors from the Restatement: "(1) the interests of interstate comity; (2) the interests of the parties; (3) the interests underlying the field of tort law; (4) the interests of judicial administration; and (5) the competing interests of the states." Restatement (Second) of conflict of Laws § 6 (1971). To potentially deter California-based entertainment corporations from misappropriating individuals' ideas, the Court concludes that these factors favor applying California substantive law.

<sup>&</sup>lt;sup>4</sup> Concluding that New Jersey has a stronger governmental interest—and thus that New Jersey law applies—would be inconsistent with the "law of the case;" that is, the New Jersey Court's venue analysis. Judge Hammer cogently reasoned why the Central District is an appropriate venue, and this analysis guides the Court in the "governmental interest" choice-of-law test. Thus, Plaintiff's efforts to argue that Judge Hammer's venue reasoning is inapplicable to the choice-of-law analysis are unavailing. Opp'n 11:4-16.

location of plaintiff's injuries just because he lived there when defendants used his life story for a movie). Plaintiff supposedly created the Creed Idea in New Jersey and developed it with his friend and consultant, Mr. Malone, another New Jersey resident. Opp'n 11:16-21. Beyond Plaintiff's domicile and the domicile of an ancillary non-party mentioned for the first time in the Opposition, Plaintiff makes no effort to show how any of the Restatement factors render New Jersey the state with a greater interest in the Action.

The second and third factors weigh in favor of California. Not only do Defendants have their principal places of business in California or are domiciled here, but also the conduct causing the alleged misappropriation of idea claim occurred here. Restatement § 145, cmt. e (1971)(in cases of unfair competition or business or financial interests, "the place of business is the more important contact"); Sarver, 813 F.3d at 896. Coogler apparently pitched Creed to his agent and to Stallone's agent in California, and started developing the movie with MGM in California. Compl. ¶¶ 60-66.

The fourth factor is neutral. It is unclear where the locus of the parties' relationship is because the alleged contractual relationships arose from Twitter interactions and the mailing of the Screenplay to industry individuals. Even so, it is not as though the parties had meetings in New Jersey or that Defendants

proceeded to exclusively market Creed there. Stewart v. World Wrestling Fed'n Entm't, Inc., No. 03 CV 2468 RLC, 2005 WL 66890, at \*1 (S.D.N.Y. Jan. 11, 2005)(the parties' relationship was centered in New York, because "[m]any of the meetings between the two parties took place in defendant's New York offices, defendant allegedly sold plaintiff's lingerie concept in its New York restaurant and defendant allegedly conducted fashion shows in New York utilizing plaintiff's ideas.") Accordingly, the Court applies California substantive law to the Action.

# 5. Motion to Dismiss

The Court now determines whether it should dismiss Plaintiff's claims for misappropriation of idea, breach of implied contract, and unjust enrichment.

# a. Misappropriation of Idea

To state a claim for California's common-law misappropriation tort, Plaintiff must plead that he "has made a substantial investment of time, effort and money in creating the thing misappropriated such that the court can characterize the 'thing' as a kind of property right; (2) the defendant has appropriated the 'thing' at little or no cost, such that the court can characterize defendant's actions as 'reaping where it has not sown;' and (3) the defendant has injured plaintiff by the misappropriation." Hollywood Screentest of Am., Inc. v. NBC Univ., Inc., 151 Cal. App. 4th 631, 650 (Ct. App. 2007)(citation omitted).

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A cursory glance at the Complaint reveals some of these elements. First, Plaintiff alleges that he invested time and effort writing the Screenplay and registering it with the Copyright Office and the WGA, that he expended thousands of dollars on the Pitch Reel, and that he built up the Website. Compl.  $\P\P$  26-28, 30, 33, 39-40. Second, Plaintiff's allegations suggest-albeit in a roundabout, circumstantial way-that Defendants misappropriated the Creed Idea. He strings together the following allegations: he sent the Screenplay to individuals in the movie industry with whom Coogler has allegedly interacted; he tweeted Stallone a link to the Website; and he tweeted the same link to other individuals in the movie industry and professional fighting industry that "follow" Stallone on Twitter. Id. at  $\P\P$  36-37, 42-47. Thus, Plaintiff avers, Defendants saw the Screenplay, Pitch Reel, and Website and misappropriated the Creed Idea. Third, the Complaint pleads the bare minimum regarding Plaintiff's injuries and damages: "Defendants' wrongful misappropriation . . . has caused [Plaintiff] substantial harm, including, but not limited to, [his] right to relevant portions of the substantial profits." Id. at ¶ 91.

In spite of the minimally satisfactory allegations, Plaintiff cannot get the first element—that the Creed Idea is a property right—off the ground, as "[u]nder California law . . . misappropriation . . . claims are

actionable only to vindicate legally protected property 1 interests, and an idea is not recognized as a property 2 right." Whitfield v. Lear, 751 F.2d 90, 92 (2d Cir. 3 1984)(citing Weitzenkorn v. Lesser, 40 Cal. 2d 778, 789 4 5 (1953)). Put simply, "[a]n idea is usually not regarded as property." Cal. Civ. Prac. Bus. Litig. § 6 7 68:2, (April 2017 update); see also Melchior v. New Line Prods., Inc., 106 Cal. App. 4th 779, 793 (Ct. App. 8 2003) (no cause of action where plaintiff alleged 9 conversion of original idea for proposed television 10 series because "[t]he tort of conversion does not apply 11 12 to ideas").

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In the seminal case, <u>Desny</u>, 46 Cal. 2d at 732, the California Supreme Court expressed its wariness towards misappropriation of idea claims. In Desny, the plaintiff submitted a movie proposal to Paramount Pictures based on the true story of a boy who had been trapped in a cave. <u>Id.</u> at 726. Paramount then made a movie based on the same events. <u>Id.</u> In its discussion of the "law pertaining to ideas," the court stated that "an idea is usually not regarded as property" and "the fact that a product of the mind has cost its producer money and labor, and has a value for which others are willing to pay, is not sufficient to ensure to it this legal attribute of property." Id. at 731 (emphasis added). As much as Plaintiff alleges that he expended money and labor on the Creed Idea, he cannot sidestep the fact that the misappropriation of idea claim—in the

context of a plaintiff sending the defendant a movie idea or disseminating a movie idea—is typically unworkable under California law. Keane v. Fox

Television Stations, Inc., 297 F. Supp. 2d 921, 938

(S.D. Tex. 2004), aff'd 129 F. App'x 874 (5th Cir. 2005)(noting that misappropriation of an idea is not explicitly recognized under Texas law).

Although <u>Keane</u> applied Texas law to a misappropriation of idea claim, it guides the Court's analysis here because the court in <u>Keane</u> recognized that misappropriation of an idea, unlike misappropriation of a product or trade secret, was unavailable under Texas law. 297 F. Supp. 2d at 938. Assuming for purposes of the motion to dismiss that misappropriation of idea was available, the court decided whether defendants misappropriated plaintiff's idea for a television talent show, "American Idol." <u>Id.</u> at 926. The plaintiff sent a descriptive sales packet to various financial investors and production companies. Because the allegations showed that he did not "convey a protected idea in confidence," instead

<sup>&</sup>lt;sup>5</sup> Because Plaintiff avers that New Jersey law applies, he does not address <u>Desny</u> and instead sets his sights on New Jersey misappropriation of idea claims. Perhaps most telling is that Plaintiff opts not to argue even in the alternative the misappropriation of idea claim's success under California law, and does not provide a California case denying a motion to dismiss a factually similar misappropriation of idea claim. But even the success of a misappropriation of idea claim under New Jersey law is suspect, as the requisite "confidentiality of the idea" element collapses in light of Plaintiff's widespread Internet dissemination of the Creed Idea.

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"gratuitously publish[ing]" his sales packet, 2 plaintiff, like the <u>Desny</u> plaintiff, could not claim misappropriation of ideas "as free as the air." Id. at 3 941, 943; <u>Desny</u>, 46 Cal. 2d at 731. Here, even if the 4 Court recognized Plaintiff's misappropriation of idea claim, it would lack the requisite confidentiality because, like the Keane plaintiff, Plaintiff disseminated and made the Creed Idea widely available. Recognizing that misappropriation of an idea is a slippery concept, California law allows contract recovery—either breach of express contract or implied contract—for plaintiffs claiming that their idea was See, e.g., Whitfield, 751 F.2d at 92 (although 13 misappropriation of an idea was unavailable as a standalone claim, plaintiff could "recover[] for the appropriation of an idea . . . on a contractual 16 theory"); Quirk v. Sony Pics. Entm't Inc., No. C11-3773 18 RS, 2012 WL 12920192, at \*n.3 (N.D. Cal. July 5, 2012)("A viable implied contract claim, however, would 19 20 potentially render defendants liable for use of basic ideas that are not protected under copyright, even if 21 nothing in the movie constitutes misappropriation of 22 expression"); cf. Interserve, Inc. v. Fusion Garage 23 PTE. LTD, No. C 09-5812 RS (PVT), 2010 WL 3339520, at 24 \*8 (N.D. Cal. Aug. 24, 2010)(dismissing misappropriation of "business" idea claim without leave 26 to amend as the tort claim sounded more in contract). Thus, the Court GRANTS Defendants' Motion to

Dismiss as to the misappropriation of idea claim and determines if Plaintiff's breach of implied contract claim fares any better.

# b. Breach of Implied Contract

"California law recognizes that an implied-in-fact contract arises when the writer submits material to a producer with the understanding that the writer expects to be paid if the producer uses his concept." Counts v. Meriwether, 2:14-cv-00396-SVW-CW, 2015 WL 12656945, at \*2 (C.D. Cal. June 12, 2015)(citing Desny, 46 Cal. 2d at 715). As the Ninth Circuit has recognized, the so-called Desny claim protects individuals "who wish to find an outlet for creative concepts and ideas."

While the misappropriation of idea claim is already questionable under California law and should be dismissed on subpar allegations alone, the fact that the Copyright Act may preempt this claims counsels in favor of granting this Motion. "A plaintiff's state-law cause of action is preempted under 17 U.S.C. § 301(a) if: (1) the work involved falls within the general subject matter of the Copyright Act as specified by sections 102 and 103; and (2) the rights that the plaintiff asserts under state law are equivalent to those protected by the Act in section 106 in works of authorship that are fixed in a tangible medium of expression." Firoozye v. Earthlink Network, 153 F. Supp. 2d 1115, 1123-24 (N.D. Cal. 2001).

Even though the Copyright Act does not protect ideas, the Creed Idea was fixed in these tangible mediums and thus is within the Copyright Act's subject matter. Mot. 17:16-18; Montz v. Pilgrim Films & TV, Inc., 649 F.3d 975, 979 (9th Cir. 2011). Plaintiff alleges that Defendants "used the Creed Idea in writing, developing, producing, selling, and distributing their Creed movie without [Plaintiff's] express or implied permission or authorization." Compl. ¶ 89. From his allegations, Plaintiff does not clearly seek protection for rights different from the Copyright Act's exclusive rights to reproduce, perform, or distribute a work. Celebrity Chefs Tour, LLC v. Macy's, Inc., 16 F. Supp. 3d 1141, 1156-57 (S.D. Cal. 2014).

Montz, 649 F.3d at 981.

"To establish a <u>Desny</u> claim for breach of implied-in-fact contract, the plaintiff must show that the plaintiff prepared the work, disclosed the work to the offeree for sale, and did so under circumstances from which it could be concluded that the offeree voluntarily accepted the disclosure knowing the conditions on which it was tendered and the reasonable value of the work." <u>Grosso v. Miramax Film Corp.</u>, 383 F.3d 965, 967 (9th Cir. 2004)(citing <u>Faris v. Enberg</u>, 97 Cal. App. 3d 309 (Ct. App. 1979)).

Plaintiff alleges that he prepared the Creed Idea between 2008 and 2011, creating the Screenplay, Pitch Reel, and Creed Website. Compl. ¶¶ 25-41. He disclosed the Creed Idea at least to Stallone, by tweeting him a link to the Website, and by distributing the Screenplay to individuals who apparently know and work with Coogler. Plaintiff claims that the remaining Defendants "reviewed" the Creed Idea, but alleges no facts to support this allegation.

But Plaintiff has no allegations that the Creed Idea was offered for sale. "The law will not imply a promise to pay for an idea from the mere facts that the

 $<sup>^7</sup>$  That Plaintiff also disseminated the Creed Idea to Carl Weathers, the actor who played Apollo Creed in *Rocky* and to Dwayne Johnson, a fighting industry professional, is of no moment to the breach of implied contract claim, as these individuals are not parties to the case or, apparently, the contract. <u>Id.</u> at  $\P\P$  44, 47.

idea has been conveyed, is valuable, and has been used for profit . . . [plaintiff] must fail unless . . . he can establish a contract to pay." <u>Desny</u>, 46 Cal. 2d at 739; <u>see also Wilder v. CBS Corp.</u>, No. 2:12-cv-8961-SV W-RZ, 2016 WL 693070, at \*3 (C.D. Cal. Feb. 13, 2016) (plaintiff told defendants during a pitch meeting that she wanted payment for her proposed talk-show idea). Indeed, the allegations portray that Plaintiff offered the Creed Idea gratuitously—asking Stallone, through his Twitter account, "@TheSlyStallone next rocky installment4u? 2min trailer. Wants to meet u creedmovie.com." Compl. ¶ 46.

Plaintiff argues that he understood, based on industry custom, that he would be compensated for the Creed Idea. Id. at ¶ 88. He adds that industry custom dictates that writers will submit ideas to producers and industry insiders with the expectation of compensation, and that Defendants implicitly understood this norm was in play here. Id. at ¶¶ 52, 84-85. While industry custom may inform the implied contract calculus, "reasonable expectation of payment . . . [should] be inferred from the facts and circumstances." Minniear v. Tors, 266 Cal. App. 2d 495, 502 (Ct. App. 1968).

The facts and circumstances do not show Plaintiff was to receive compensation. Plaintiff's allegations make two tenuous inferences: (1) that he expected payment for tweeting his Creed Idea to Stallone's

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Twitter account (Stallone has over 1.7 million followers), to which no response was received; (2) or that he expected compensation after plastering his Creed Idea all over the Internet. Kim Decl. Ex. E, at 26. Indeed, Plaintiff invites the Court to premise a claim for breach of implied contract on a "tweet" that was never responded to. <u>Jordan-Benel v. Univ. City</u> Studios, Inc., CV 14-5577-MWF(MRWx), 2015 WL 9694896, at \*3 (C.D. Cal. Feb. 13, 2015)("[T]here needs to be more than a unilateral offer and [Plaintiff] only offers arguments as to his intent, not [Defendants'] understanding or conduct"). While requiring an inperson meeting for a misappropriation of idea claim in the world of movie and television pitching may be unrealistic in light of communication and social media advancements, Plaintiff's theory of implied contract by tweet and by mass-mailing of his Screenplay might turn mere idea submission into a free-for-all.

Plaintiff's breach of implied contract claim also fails to show that "[D]efendants voluntarily accepted the disclosure knowing the conditions on which it was tendered and the reasonable value of the work."

Grosso, 383 F.3d at 967. Defendants argue that the Complaint is devoid of this requisite privity between the parties, and the Court agrees. Mot. 19:18-19.

Nowhere in his Complaint does Plaintiff indicate the conditions on which he sent Defendants the Screenplay or link to the Website. Id. Instead, Plaintiff

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alleges that he "intended to generate interest in [the Creed Idea] so that it would be produced into a motion picture with the expectation that [Plaintiff] would be compensated for use of the [concept]," and he expected that Defendants would just compensate him down the Compl. ¶ 51. Plaintiff does not allege any road. exchange or dialogue with Defendants. It strains reason that Defendants "accepted" Plaintiff's offer to enter a contract or understood the conditions under which he tendered the Creed Idea from a unilateral tweet and from Plaintiff disseminating his Creed Idea on the Internet. Desny, 46 Cal. 2d at 738-39 (contract liability cannot attach where defendant has not had an opportunity to reject an idea before its disclosure). Even in cases where the plaintiff alleged a more concrete exchange between the parties, courts have been wary to let an implied contract claim proceed at the motion to dismiss stage. Reed v. Nat'l Football <u>League</u>, CV 15-01796 DMG (AGRx), 2015 WL 13333481, at \*3-4 (C.D. Cal. Sept. 24, 2015)(granting motion to dismiss even where plaintiff sent defendants a voicemail with his proposed idea for a television series, defendants' representative told him to forward his proposal to another executive, and the NFL informed plaintiff it would not accept his unsolicited proposal).

Above all else, the concern outlined in <u>Desny</u> comes to fruition here: "[t]he idea man who blurts out his

idea without having first made his bargain has no one but himself to blame for the loss of his bargaining power. The law will not in any event, from demands stated subsequent to the unconditioned disclosure of an abstract idea, imply a promise to pay for the idea, for its use, or for its previous disclosure." 46 Cal. 2d at 739. The Court thus **GRANTS** Defendants' Motion to Dismiss as to the breach of implied contract claim.

# c. Unjust Enrichment

In cases where a plaintiff alleges a defendant producer stole his movie or television idea, "[t]here is no cause of action in California for unjust enrichment[,] [and] [t]he phrase unjust enrichment does not describe a theory of recovery, but . . . [rather] the result of a failure to make restitution."

Melchior, 106 Cal. App. 4th at 793 (internal alterations, quotation marks, and citation omitted).

However, quasi-contract may "prevent unjust enrichment where recovery 'is based upon a benefit accepted or derived for which the law implies an obligation to pay.'" Jonathan Browning, Inc. v. Venetian Resort,

LLC, No. C 07-3983 JSW, 2007 WL 4532214, at \*8 (N.D. Cal. Dec. 19, 2007)(citation omitted).

Per California law, the elements of unjust enrichment are: (1) receipt of a benefit; and (2) unjust retention of the benefit at the expense of another. <u>In re ConAgra Foods</u>, <u>Inc.</u>, 908 F. Supp. 2d 1090, 1113 (C.D. Cal. 2012). Plaintiff alleges that

Defendants received a "substantial benefit" from using the Creed Idea and that equity requires them to compensate him. Compl. ¶¶ 101-102.

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The unjust enrichment claim has the same flaws as the breach of implied contract claim. Plaintiff cannot allege how Defendants benefitted from the Creed Idea, as it is uncertain whether and how Defendants accepted the Creed Idea and converted it to their own benefit after Plaintiff sent a unilateral tweet, created the Website, and indiscriminately mailed copies of the Screenplay to random industry individuals. Moreover, it is unclear why they must compensate him, as Plaintiff has not demonstrated factual circumstances binding the parties or making it equitable to compensate Plaintiff for gratuitously disseminating the Jonathan Browning, 2007 WL 4532214, at \*8 Creed Idea. (dismissing unjust enrichment claim as duplicative of a quasi-contract or breach of implied contract claim); <u>Hollywood Screentest</u>, 151 Cal. App. 4th at 649-50 (breach of implied contract failed because plaintiff could not show defendants actually used his ideas; thus, the "related cause" of unjust enrichment also failed). 8 The Court thus **GRANTS** Defendants' Motion to

<sup>&</sup>lt;sup>8</sup> The unjust enrichment claim also merits dismissal, as it is preempted by the Copyright Act. The unjust enrichment claim is "grounded" in Defendants' alleged incorporation of Plaintiff's Creed Idea into their movie. <a href="Anderson v. Stallone">Anderson v. Stallone</a>, No. 87-0592 WDKGX, 1989 WL 206431, at \*4 (C.D. Cal. Apr. 25, 1989). Moreover, "there is no 'extra element' such as fraud or palming off to save the . . . unjust enrichment claims from preemption."

Dismiss as to the unjust enrichment claim.

#### d. Leave to Amend

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Federal Rules of Civil Procedure 15(a) provide that a party may amend their complaint once "as a matter of course" before a responsive pleading is served. R. Civ. P. 15(a). After that, the "party may amend the party's pleading only by leave of court or by written consent of the adverse party and leave shall be freely given when justice so requires." Id. "Rule 15's policy of favoring amendments to pleadings should be applied with 'extreme liberality.'" United States v. Webb, 655 F.2d 977, 979 (9th Cir. 1981)(internal quotations and citation omitted). But if in a motion to dismiss any amendment to the pleadings would be futile, leave to amend should not be granted. Bush v. Liberty Life Assurance Co. of Boston, 77 F. Supp. 3d 900, 906-07 (N.D. Cal. 2015).

The Court has strong misgivings that Plaintiff can overcome the evident lack of facts or circumstances indicating that Defendants received and misappropriated the Creed Idea or overcome the fact that the parties apparently never had any bilateral exchange through which an implied contract could be inferred. Plaintiff

Id. at \*5 (citation omitted). Finally, "where the unjust enrichment arises from defendants' unauthorized use of a copyrighted work, such an extra element does not qualitatively change the rights at issue, the rights the plaintiff holds in the copyrighted work, and does not avoid preemption." Zito v. Steeplechase Films, Inc., 267 F. Supp. 2d 1022, 1027 (N.D. Cal. 2003).

has only demonstrated that he sent one Defendant, Stallone, a link to the Website and widely distributed the Screenplay. From this, he asks the Court to infer that Defendants misappropriated his idea and that the parties had an implied-in-fact contract. Plaintiff seems to argue that industry custom allows for a viable breach of implied contract claim where any individual creates an idea, publicizes it, and then expects compensation from anyone offering even a remotely similar idea. This stretches "industry custom" to its breaking point. Reed, 2016 WL 13344625, at \*3 (denying leave to amend breach of implied contract claim where plaintiff only alleged that he sent defendants several emails pitching his television program idea).

Affording Plaintiff the chance to amend his Complaint is likely to raise even more baseless allegations, is unlikely to cure the current deficiencies, and is even more unlikely to render Plaintiff's Complaint "plausible on its face." ZL Techs., Inc. v. Gardner, Inc., No. CV 09-02393 JF (RS), 2009 WL 3706821, at \*13 (N.D. Cal. Nov. 4, 2009). Plaintiff lacks concrete allegations that show any conversations he had with Defendants regarding compensation and the conditions under which he shared the Creed Idea. The Court will not allow a breach of implied contract claim to proceed on (1) tweets to a popular celebrity social media account which were never responded to; and (2) the fact that Defendants are

generally in the same industry as unnamed individuals to whom he sent the Screenplay.

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It would be conjectural for the Court to predicate granting leave to amend on the possibility that Plaintiff may have facts showing some kind of concrete contract with Defendants where they agreed to use the Creed Idea and set forth clear terms for compensation and the conditions on which it would be used. In Montz, the Ninth Circuit upheld the district court's decision to deny leave to amend the breach of implied contract claim because the only cure would be allegations that plaintiff authorized defendants to use his work in exchange for payment, but plaintiff insisted that defendants only used his ideas without his express consent. But leave to amend would be inappropriate "where the allegation of other facts consistent with the challenged pleading could not possibly cure the deficiency." 649 F.3d at n.3 (internal quotation marks and citation omitted). It is doubtful that Plaintiff could allege facts substantiating that Defendants would compensate Plaintiff, beyond his one-sided belief that they would based on "industry custom." Here, guessing at hypothetical facts that would plausibly cure the claim's defects is strained, as "Plaintiff has not suggested that [he] can allege additional facts which support [his] claim for relief." <u>U.S. Care, Inc. v.</u> Pioneer Life Ins. Co. of Ill., 244 F. Supp. 2d 1057

(C.D. Cal. 2002). As such, the Court **DENIES LEAVE TO AMEND** the breach of implied contract claim.

The Court also **DENIES LEAVE TO AMEND** the misappropriation of idea and unjust enrichment claims. California law does not recognize misappropriation of idea and breach of implied contract is a more appropriate vehicle for this type of claim. Moreover, it is not clear why Plaintiff does not raise a copyright infringement claim, as he copyrighted the Screenplay. Plaintiff insists that he is not claiming Defendants copied his Screenplay or his Pitch Reel. Opp'n 20:5-6. While the Court will not speculate as to the strength of a hypothetical copyright infringement claim, the decision not to bring the claim in light of the copyrighted Screenplay gives the Court pause as to whether Defendants' Creed truly misappropriates the Creed Idea. And "the Court can discern no way in which additional factual allegations could cure the deficiencies" in the unjust enrichment claim, id. at \*n.7, as it is likely preempted by the Copyright Act. /// /// /// ///

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III. CONCLUSION Based on the foregoing, the Court GRANTS Defendants' Motion to Dismiss [52] WITHOUT LEAVE TO The Clerk shall close the case. IT IS SO ORDERED. DATED: August 14, 2017 <u>s/ RONALD S.W. LEW</u> HONORABLE RONALD S.W. LEW Senior U.S. District Judge