

Dealmakers List 2019

The people behind the biggest pacts in the world of showbiz

By **NICK CLEMENT, TODD LONGWELL** and **ROBERT MARICH**



Steven E. Hurdle Jr.

Partner and Deputy Chair, Capital Markets and Corporate, Loeb & Loeb

A onetime computer science major who planned to be an engineer, Hurdle applies his analytical skills to complex business formations, fundraising, investments, purchases and sales. Recent deals include repping unscripted television producer Blackfin in its sale to Entertainment One and the launch of Elisabeth Murdoch's Sister, a multiplatform production company co-headed by former 20th Century Fox chief Stacey Snider and London-based producer Jane Featherstone (HBO's "Chernobyl"). "I try to keep in mind that selling a company is routine for me," says Hurdle. "But, for my clients, it could be a once-in-a-lifetime event, so there's usually more than a little psychology and reassurance involved."