SIG Global Sourcing Summit Schedule 2010

SIG SOURCING INTERESTS GROUP
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Tuesday - March 30

	Time	Workshop	Workshop
AM Events		*Open*	
		Lunch: non-hosted 12 to 1:00 pm	
PM Events	1:00 - 2:30 pm	**Workshop 1:** The Return of Insourcing? **By Booz & Company**	**Workshop 2:** Prioritization of Competing Corporate Interests & Sourcing Opportunities with Case Study Examples *By Collabera*
		Break 2:30 to 3:00	
	3:00 - 4:30 pm	**Workshop 3:** Advanced Strategic Sourcing Workshop *By AArete, LLC*	**Workshop 4:** Outsourcing Unscripted Workshop (roundtable format with expert panel) *By Loeb & Loeb and PA Consulting*
	4:30 - 7:00 pm	**Break**	
	7:00 - 10:00 pm	**Cocktail Welcome Reception**	

Wednesday - March 31

Delegate Breakfast / First time Delegates Breakfast

	Time	Sourcing	Outsourcing	Performance Management	People / Org
AM Events	8:00 - 9:00 am	**Keynote:** Procurement: Unlocking the Mystery of Value *By Dean Edwards, Kaiser Permanente's Chief Procurement Officer &VP*			
	9:00 - 10:00 am	**Featured Session:** Enabling Agility in Today's New State of Normal *By Bob Calderoni, Ariba's Chairman and Chief Executive Officer*			
	10:00 - 10:30 am	**Break**			
	10:30 - 11:20 am	**Session 1** Supplier Sourcing Support - Supplier Due Diligence and Risk Management *By Eton*	**Session 2** Remediating Troubled Relationships *By Franklin Templeton / Vantage Partners*	**Session 3** Re-engineering Sourcing and Procurement: Lessons Learned *By Reuters / Emptoris*	**Session 4** Johnson & Johnson Roundtable: Breaking Down Barriers to Achieving Diversity Spend Goals *By Johnson & Johnson / Ariba*
	11:20 am - 12:50 pm	**Lunch General Session: *Ron White, Memory Guy***			
PM Events	1:05 - 1:55 pm	**Session 5** Make, Buy or Wait? How to Develop an Offshoring Strategy to Support Complex BPO Processes By Equifax / KPMG	**Session 6** Recession Proof Outsourcing: Implementing a Collaborative Engagement Model *By ACS / Patni Americas*	**Session 7** Measuring Real Value: Bridging the Performance Perception Gap Between Finance and Procurement *By The Hackett Group / ICG Commerce*	**Session 8** Procurement Transformation at CA: Beyond Sourcing - Comprehensive Optimization *By CA / Expense Management Solutions*
	2:10 - 3:00 pm	**Session 9** Source-to-Pay Outsourcing: Panel Discussion By DSS / TCS Panel	**Session 10** Considerations in Developing Business Process Outsourcing Strategies	**Session 11** Cover Your Assets - Supplier Risk Management Four Steps to Reduced Supplier Risk *By TD Bank / Hiperos*	**Session 12** Proven Strategies to Transform a Supply Management Organization from a Decentralized to Center-Led Unit *By American Cancer Society / A.T. Kearney*
		Break 3:00 to 3:30			
	3:30 - 4:20 pm	**Session 13** Learn How Moen is Leveraging E-Sourcing for Procurement Advantage *By Moen, Inc. / SAP*	**Session 14** Unlocking the Value in Existing Outsourcing Relationships *By PSC*	**Session 15** How to Get the Most from Your Outsouricng Providers: Understanding the Value of Right-Sizing & Right-Placing *By GE / Softtek*	**Session 16** Talent Management Excellence: Transforming the Supply Chain to Improve Processes, Tools & Sustainability *By PG&E*
	4:30 - 6:00 pm	Speed Networking (User/Provider)			
	6:00 - 7:00 pm	**Break**			
	7:00 - 10:00 pm	**Dinner & Entertainment All Delegates**			

Thursday - April 1

Delegate Breakfast

	Time	Sourcing	Outsourcing	Performance Management	Governance
AM Events	8:00 - 9:00 am	**Featured Session:** The Global Economic Rebound: Dealing with Disparate Regional Recovery *By Raymond Torto, CB Richard Ellis' Global Chief Economist*			
	9:15 - 10:05 am	**Session 17** Financial System Integration & Implementation - Lessons Learned *By Baker & McKenzie / TCS & SAP*	**Session 18** Negotiations: Challenging Long-Term Strategic IT (Multi) Sourcing Relationships for Value Gain *By Eastman Kodak Company / MindTree Ltd.*	**Session 19** Unlocking Procurement's Latent Potential During the Downturn *By Saint-Gobain / Global eProcure*	**Session 20** Trends in Outsourcing Governance *By Symantec Corporation / TPI, Inc.*
	10:05 - 10:35 am	**Break**			
	10:35 - 11:25 am	**Session 21** Highlights from the Carbon Disclosure Project (CDP) Supply Chain Report 2010 *By CDP Panel / A.T. Kearney*	**Session 22** World Class Global Services Outsourcing in Chile - Obtaining Greater Customer Value by Optimizing the Nearshore Strategy *By Chile IT / PA Consulting Group*	**Session 23** Realizing Savings Through Customized Procurement Intelligence *By Corporate User / SmartCube*	**Session 24** Governance: How Outsourcing is Impacting Management Approaches and Organization Structure
	11:25 am - 1:00 pm	**Lunch / General Session: Cloud Computing as a Business Delivery Model: A Game-Changer or Just Smoke?** ***By Mayer Brown, Horses for Sources, Coupa***			
PM Events	1:15 - 2:05 pm	**Session 25** Utilizing Total Cost of Ownership Approaches in your Sourcing Process and Decision Making *By Equity Funding*	**Session 26** Offshoring & Outsourcing in 2015 *By Corporate User / A.T. Kearney*	**Session 27** Smart Spending - Maximizing Your Enterprise Spending Power *By Corporate User / IBM*	**Session 28** What Will the Procurement Function Look Like in 2012? *By SIG / TPI, Inc.*
	2:20 - 3:10 pm	**Session 29** Warp Speed Procurement Transformation: Getting to Next Generation Procurement in Under Six Months *By Corporate User / Denali Group*	**Session 30** Bridging the Gap, Step-by-Step to Achieving Top Quartile Process Efficiency & Effectiveness: The Co-Transformation Journey *By Corporate User / TCS*	**Session 31** Spend Data: Transforming Statistics into Value *By Rogers Communications Inc.*	**Session 32** SLAs: Carrot or Stick? *By ACE / Alsbridge*
	3:10 - 3:40 pm	**Break**			
	3:40 - 4:30 pm	**Session 33** How to Improve Management of Your Contingent Workforce Category Through the Sourcing Process *By NetApp*	**Session 34** 4th Generation Outsourcing - Creating Value Well Beyond Labor Arbitrage *By Ontala Performance Solutions / FirstSource / DLA Piper*	**Session 35** Market Intelligence: How can it be leveraged in outsourcing and sourcing programs?	**Session 36** From 45 Finance Organizations to 1 (Plus Building a Shared Services Capability in Costa Rica) *By Fiserv / KPMG*
	4:45 - 5:35 pm	**Session 37** Sourcing Complex Supports Service & Lessons Learned at PG&E *By PG&E / PRTM*	**Session 38** "The State of the Outsourcing Industry: What the Future Holds & How on Earth We can Manage it Better" *By Horses for Sources*	**Session 39** TBD	**Session 40** A Look into GM's Purchasing Organization Optimization and Business Transformation *By GM / Ariba*
	5:35 - 7:00 pm	**Break**			
	7:00 - 10:00 pm	**Dinner & Entertainment All Delegates**			