**USC GOULD SCHOOL OF LAW - BEVERLY HILLS BAR ASSOCIATION** 

# 2006 INSTITUTE ON ENTERTAINMENT LAW AND BUSINESS MISSIONS POSSIBLE: GAMING, ANIMATION, MUSIC AND BEYOND







The 2006 INSTITUTE ON ENTERTAINMENT LAW AND BUSINESS is the region's most important conference of the year for the entertainment professional. The 2006 Institute brings together the industry's most powerful players for an in-depth examination of the newest trends in existing platforms such as television, film and music, and emerging opportunities in gaming, animation and beyond.

Whether you are a lawyer, accountant, agent, or producer, the 2006 Institute will provide you with the very latest updates on the entertainment business – the inside scoop you need to be successful. Join over 400 of the industry's prime movers for an unprecedented networking and learning opportunity.

The USC Gould School of Law, the Beverly Hills Bar Association, and the 2006 Institute Planning Committee gratefully acknowledge the generous contributions of the 2006 Institute sponsors and supporters:

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For a complete and up-to-date list of 2006 Institute sponsors and supporters, please visit our website: http://law.usc.edu/cle/entertainment

#### quick program guide

SATURDAY,	<b>SEPTEMBER</b>	9, 2006
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7:30 AM Registration and Continental Breakfast

USC Campus - Bovard Auditorium

9:00 Welcome and Introduction

9:10 High Stakes Gaming – Current Issues in Contests, Lotteries,

Game Shows and Online Poker

9:40 Be Animated! Animated Products from A to Z

10:40 Networking Break

10:55 The 21st Century Music Business – Where Are We and Where

Are We Heading?

11:55 Programming for the Third Screen: Realities and Opportunities

1:10 PM Luncheon and Keynote Presentation

USC Campus – Town & Gown

2:30 Afternoon Panels – First Session

USC Campus - USC Gould School of Law

Following the Advertising Dollars

Product Placement and Displacement: The Labor Relations

Implications of Branded Entertainment

**Current Entertainment Litigation Hot Topics** 

The Personal Programming Phenomenon

**Ethical Fallout of Technology** 

Critical Issues in Children's Programming and Advertising

3:30 Networking Dessert Break

3:45 Afternoon Panels – Second Session

USC Campus – USC Gould School of Law

Following the Advertising Dollars

Product Placement and Displacement: The Labor Relations

Implications of Branded Entertainment

**Current Entertainment Litigation Hot Topics** 

The Personal Programming Phenomenon

**Ethical Fallout of Technology** 

Critical Issues in Children's Programming and Advertising

4:45 Adjournment

# APPORADO AND 2006 INSTITUTE ON ENTERTAINMENT LAW AND BUSINESS MISSIONS POSSIBLE: GAMING, ANIMATION, MUSIC AND BEYOND

start>>> 09:00

#### 9:00 AM Welcome and Introduction

#### Bruce M. Ramer

Institute Chair Gang, Tyre, Ramer & Brown, Inc.

#### Mark E. Halloran

Institute Co-Chair Halloran Law Corporation

#### Mary S. Ledding

Institute Co-Chair

#### Leeanna Izuel

Institute Executive Director USC Gould School of Law

## 9:10 AM High Stakes Gaming – Current Issues in Contests, Lotteries, Game Shows and Online Poker

Begin the day by learning about the current issues in gaming, including online poker and gambling sites. Top experts in this area will survey the regulations and explain how to comply with them.

Learn the basic business models in which these issues arise, the evolution of these models, crossovers with the entertainment industry, and the economics of the industry. Our speakers will review both legal developments within and outside of the United States and enforcement actions taken by the DOJ with respect to online gambling. The discussion will also touch on the methods of promotion to avoid potential violation of laws, and the future of internet poker in the United States and abroad.

#### **Panelists**

Anthony N. Cabot Lewis & Roca LLP

#### Benjamin R. Mulcahy

Sheppard, Mullin, Richter & Hampton LLP

### 9:40 AM Be Animated! Animated Products from A to Z

This panel will feature lawyers and business professionals involved in high pressure deals. The panelists will discuss all aspects of animated programming and products, including traditional animation and CGI. Learn the latest trends in development and ancillary exploitation, and hear top minds review current deal structures.

#### Moderator

#### Harold A. Brown

Gang, Tyre, Ramer & Brown, Inc.

#### **Panelists**

#### Susan A. Grode

Katten Muchin Rosenman LLP

#### **Andy Heyward**

Chairman and Chief Executive Officer DiC Entertainment Corp.

#### **Christopher Meledandri**

President

Twentieth Century Fox Animation

#### 10:40 AM Networking Break

#### 10:55 AM The 21st Century Music Business – Where Are We and Where Are We Heading?

This panel of music specialists will focus on the state of the music industry today, sharing their insight into new business models, new deal making and marketplace dynamics, and new developments on the horizon. Hear answers to such questions as "What does the Long Tail mean for the music business?", "How are people monetizing new technologies?", "How are artist deals changing in the face of business challenges?", "What is driving growth factor for artists and labels?" and more.

#### **Moderator**

#### J. Eugene Salomon Jr.

Gang, Tyre, Ramer & Brown, Inc.

#### **Panelists**

#### **David Agnew**

Executive Vice President Buena Vista Music Group

#### Jeff Ayeroff

Co-President Artists First

#### **Ted Cohen**

Managing Director TAG Strategic

#### continued>>>

# Contact information USC Gould School of Law – Continuing Legal Education Telephone: (213) 740-2582 Facsimile: (213) 740-9442 Email: cle@law.usc.edu Our office hours are 9:00 a.m. to 5:00 p.m. Pacific Time. Visit our website at: http://law.usc.edu/cle/entertainment

#### 11:55 AM Programming for the Third Screen: Realities and Opportunities

In just a few short years, exploitation of traditional and made-for-mobile audiovisual content and images on the "third screen" have become mainstream business practice for Hollywood. Listen to experts explain the kind of programming being "broadcast" on the third screen today, the business models (subscription and otherwise) that will be used in the near term, and how mobile content and services are and will be monetized domestically and abroad - in short, learn who's doing what, how are they making money, and what the deals look like. The panel will also explore how content providers and the wireless technology industry are working together to create a meaningful and expansive third screen user experience - including updates in cuttingedge mobile technology impacting third screen opportunities - while at the same time functioning within existing "windows" and other traditional usage restrictions.

#### Moderator

#### **Robert Cooper**

Loeb & Loeb LLP

#### **Panelists**

#### Mitch Feinman

Senior Vice President Digital Content Fox Mobile Entertainment

#### **Chris Petrovic**

Vice President Business Development & Digital Media Playboy Enterprises, Inc.

#### **Daniel Tibbets**

Executive Vice President, GoTV Labs GoTV Networks

1:10 PM Luncheon and Keynote Presentation

Watch your email or check online for the **first news** about our exciting **keynote luncheon speaker**!

http://law.usc.edu/cle/entertainment

# POPPOGRAM 2006 INSTITUTE ON ENTERTAINMENT LAW AND BUSINESS MISSIONS POSSIBLE: GAMING, ANIMATION, MUSIC AND BEYOND

start>>> 02:30

#### 2:30 PM

#### **Afternoon Panels - First Session**

The following sessions will run concurrently and repeat at 3:45 PM

#### Following the Advertising Dollars

Entertainment industry authorities will focus on the breadth and impact of advertising revenues, explaining who gets the revenues from advertising, the effect of branding deals in various forms of media and on talent deals, considerations attorneys should keep in mind when negotiating and drafting documents for branding deals, and audience reactions and receptivity.

#### **Panelists**

#### Alan H. Feldstein

Of Counsel

Collins, McDonald & Gann, P.C. Adjunct Associate Professor of Law Southwestern University School of Law

#### Sunta Izzicupo

Principal, Primetime Development MAGNA Global Entertainment

#### **Tom Mazza**

Co Founder, Partner Madison Road Entertainment

#### **Product Placement and Displacement:**

The Labor Relations Implications of Branded Entertainment

A panel of experts will explore the evolving world of branded entertainment – including product placement, sponsored programming and integrated advertising – a subject that has been at the center of controversy in labor-management relationships. This issue has been of serious concern to the Hollywood Guilds, with the Screen Actors Guild arguing that product placement is often a forced and uncompensated endorsement by talent and the Writers Guild maintaining that writers need a seat at the table when product placement decisions are made because the nature of the product may threaten the integrity of the story or format. Together, the Guilds have called for resolution of these issues through collective bargaining and a "code of conduct" for certain elements and aspects of branded entertainment. This panel will explore the economic model on which branded entertainment is based and these serious labor relations issues.

#### Moderator

#### **Arnold Peter**

Raskin Peter Rubin & Simon, LLP

#### **Panelists**

#### **Alan Rosenberg**

President Screen Actors Guild

#### Patric M. Verrone

President
Writers Guild of America,
West, Inc.

#### **Mark Workman**

President and Chief Executive Officer First Fireworks

continued>>>

#### Current Entertainment Litigation Hot Topics

Learn from a panel of top entertainment litigators as they identify and discuss the current litigation issues impacting the entertainment industry. Hear from entertainment lawyers at the frontlines of the latest controversies involving profit participation (such as vertical integration and self-dealing), reality copyright formats, idea submission, rights of privacy, publicity and defamation, and Guild issues.

#### Moderator

#### Stanton L. Stein

Alschuler Grossman Stein & Kahan LLP

#### **Panelists**

#### **Scott Edelman**

Gibson, Dunn & Crutcher LLP

#### Neville L. Johnson

Johnson & Rishwain LLP

#### Robert M. Schwartz

O'Melveny & Myers LLP

#### **The Personal Programming Phenomenon**

Personal programming continues to be a huge phenomenon within the entertainment industry.

Hear top leaders at MySpace, NeoPets and YouTube discuss the size and growth of their markets and review potential concerns such as defamation, security, copyright infringement and the potential liability of the host entity.

#### Moderator

#### Lawrence J. Ulman

Gibson, Dunn & Crutcher LLP

#### **Panelists**

#### **Zahavah Levine**

Vice President, Business Affairs & General Counsel YouTube, Inc.

#### **Matthew Polesetsky**

Vice President, Business and Legal Affairs MySpace, Inc.

#### Stephanie Yost

General Counsel Executive Vice President, Business and Legal Affairs NeoPets, Inc.

#### **Ethical Fallout of Technology**

This panel will explore the ethical fallout of technology commonly used in practice, including technology employed in:

- marketing and advertising (such as meta tags and other website pitfalls),
- use of the internet and communications between attorneys, clients and potential clients,
- unsolicited non-client internet contact and creation of attorney-client relationships,
- use of cellular telephones (especially with GPS),
- intra-firm communications (including intranet and computer networks), and
- retention of emails and other electronic data (including intranet, hard drives, back-up and network issues).

The panel will also discuss issues of confidentiality that are implicated by the new technology (including securing email communications, meta-data, and meta-scrubbing), returning client files, and giving up electronically stored information and databases.

#### Moderator

#### Judith A. Gilbert

Former Vice President of the State Bar of California and Co-Chair of the Committee on Regulation and Discipline

#### **Panelists**

#### Kevin E. Mohr

Professor Western State University College of Law

#### David B. Parker

Parker Mills & Patel LLP

#### **Heather L. Rosing**

General Counsel Klinedinst PC

#### Critical Issues in Children's Programming and Advertising

This session will draw upon the expertise of lawyers from Facebook.com, Disney-ABC Television and Mattel, together with the former Chief of the FCC Media Bureau and the Vice President of the children's advocacy group, Children Now, to examine the increasing popularity and importance of children's programming and advertising, and the attendant risks and regulations surrounding children's programming (including FCC and FTC regulations and self-regulatory guidelines).

#### Moderator

#### **Chris Kelly**

Senior Vice President General Counsel Facebook.com

#### **Panelists**

#### **Kevin Ellman**

Executive Director, Business Affairs Disney-ABC Television Group

#### **Kenneth Ferree**

Sheppard, Mullin, Richter & Hampton LLP
Former Chief of the Media
Bureau
Federal Communications
Commission

#### **Patti Miller**

Vice President, Children & the Media Children Now

#### Mick Monahan

Senior Counsel, Regulatory Affairs Mattel, Inc.

#### 3:30 PM Networking Dessert Break

#### 3:45 PM Afternoon Panels – Second Session

The concurrent sessions held at 2:30 PM repeat at 3:45 PM. Use this flexibility to attend a second session of your choice!

#### 4:45 adjournment<<<

#### syllabus

An up-to-date analysis and set of practical materials prepared by our speakers and Syllabus Committee will be distributed at the 2006 Institute. Additional copies of the Syllabus may be purchased after the program for \$150.00 each (print format) or \$60.00 each (CD ROM format), subject to availability. For more information or to purchase a Syllabus, email cle@law.usc.edu or call (213) 740-2582.

#### planning committee

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Mary S. Ledding - CO-CHAIR

Leeanna Izuel – EXECUTIVE DIRECTOR
USC Gould School of Law

Neal S. Baseman
Twentieth Century Fox Television

**Damon Bonesteel**Warner Bros. Pictures International

**Vincent H. Chieffo** Greenberg Traurig, LLP

Shaun Clark
Sheppard, Mullin, Richter & Hampton LLP

Robert Cooper
Loeb & Loeb LLP

**David Decker** Telepictures Productions Inc.

Judith C. Dornstein
Law Office of Judith C. Dornstein, Inc.

Scott Edel

Kleinberg Lopez Lange Cuddy & Edel LLP

**Glenn D. Feig** Reder & Feig LLP

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Judith A. Gilbert

**Steven J. Goldfisher** Law Offices of Steven J. Goldfisher

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International Creative Management, Inc.

Melissa Rogal Lichter Grossman Nichols & Adler, Inc.

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**Lawrence J. Ulman**Gibson, Dunn & Crutcher LLP

**David Weil**Anschutz Film Group (AFG)

Thomas A. White Artist Rights Consultant

**Dan Yankelevits**Sony Pictures

**Stephanie Yost** NeoPets, Inc.

Juliette Youngblood Irell & Manella LLP

# UPCOMING USC GOULD SCHOOL OF LAW PROGRAMS

#### PROBATE AND TRUST CONFERENCE

Friday, November 17, 2006

#### INSTITUTE FOR CORPORATE COUNSEL

Monday – Tuesday, December 4 – 5, 2006

#### TAX INSTITUTE

Monday - Wednesday, January 22 - 24, 2007

#### INTELLECTUAL PROPERTY INSTITUTE

March 2007

## BENJAMIN S. CROCKER SYMPOSIUM ON REAL ESTATE LAW AND BUSINESS

April 19, 2007

#### continuing education credits

ATTORNEYS: USC Gould School of Law, a minimum continuing legal education provider approved by the State Bar of California, certifies that this activity qualifies for minimum continuing legal education credit in the amount of 6.0 hours, of which 1.0 hour may apply to legal ethics credit. This event may or may not meet the requirements for continuing legal education in other states. Please check with the bar association in the state in which you are seeking credit to determine if this event is eligible.

**ACCOUNTANTS:** This program meets the guidelines set by the California State Board of Accountancy in the amount of 6.0 hours.

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Paramount Digital Entertainment, Inc.

#### Susan H. Hilderley

Interscope Geffen A&M Records

#### **Tom McGuire**

**Endeavor** 

#### Glen B. Meredith

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#### syllabus committee

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#### frequently asked questions

#### REGISTRATION

The registration fees are outlined on the inside back cover of this brochure. Your fee includes all 2006 Institute sessions, the luncheon, all refreshment breaks, parking for the 2006 Institute, and a copy of the Institute syllabus (an up-to-date volume of analysis and other practical materials prepared by our speakers and Syllabus Committee).

All badges are held at Registration, which opens at 7:30 a.m. on the morning of the 2006 Institute. Registration is located in front of Bovard Auditorium from 7:30 a.m. until 12:30 p.m., and then in the lobby of the USC Gould School of Law from 12:30 p.m. until 4:30 p.m.

#### **REFUNDS**

All requests for refunds must be in writing and postmarked, emailed, or faxed no later than **August 25**, **2006**, to IELB Refunds, USC Gould School of Law – Continuing Legal Education, Los Angeles, CA 90089-0071. All refund requests must be accompanied by the registrant's Social Security number (or Federal Tax Identification number for a firm or corporation). A processing fee of \$100 (\$25 for student registrations) will be deducted from all refunds. No refunds will be processed prior to the 2006 Institute.

#### **SPECIAL REQUIREMENTS**

Please contact the USC Gould School of Law at (213) 740-2582 or cle@law.usc.edu for assistance with any special dietary or access needs.

#### LOCATION, PARKING AND HOTEL ACCOMMODATIONS

The 2006 Institute will be held at the beautiful University of Southern California University Park Campus. Learn more about USC at http://www.usc.edu.

Complimentary parking is available at the University Park Campus. Your registration confirmation will provide detailed parking instructions.

If you require hotel accommodations, please contact our office at (213) 740-2582, or email us at cle@law.usc.edu. A limited number of rooms are available at select downtown Los Angeles hotels.

#### **DRESS CODE**

The dress for the 2006 Institute is business casual attire. Comfortable shoes are advised for walking around the University Park Campus.

#### **EXHIBITORS**

We invite you to exhibit at the 2006 Institute. Because exhibitor space is limited, reserve your space as soon as possible. Please call the USC Gould School of Law Continuing Legal Education office at (213) 740-2582 or visit our website at http://law.usc.edu/cle/entertainment for more information.

#### registration form

#### 2006 INSTITUTE ON ENTERTAINMENT LAW AND BUSINESS

#### THREE WAYS TO REGISTER!

Signature:

- Register online at http://law.usc.edu/cle/entertainment
- Fax completed form with credit card information to (213) 740-9442
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   University of Southern California
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Los Angeles, California 90089-0071

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CHECK ONLINE for the latest news and Keynote Speaker information!

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