

SIG Global Sourcing Summit Schedule 2010

Tuesday - March 30

	Time	Workshop	Workshop
AM Events		Open	
		Lunch: non-hosted 12 to 1:00 pm	
PM Events	1:00 - 2:30 pm	Workshop 1: The Return of Insourcing? By Booz & Company	Workshop 2: Prioritization of Competing Corporate Interests & Sourcing Opportunities with Case Study Examples <i>By Collabera</i>
		Break 2:30 to 3:00	
	3:00 - 4:30 pm	Workshop 3: Advanced Strategic Sourcing Workshop <i>By AArete, LLC</i>	Workshop 4: Outsourcing Unscripted Workshop (roundtable format with expert panel) <i>By Loeb & Loeb and PA Consulting</i>
	4:30 - 7:00 pm	Break	
	7:00 - 10:00 pm	Cocktail Welcome Reception	

Wednesday - March 31

Delegate Breakfast / First time Delegates Breakfast

Time	Sourcing	Outsourcing	Performance Management	People / Org	
AM Events	Keynote: Procurement: Unlocking the Mystery of Value By Dean Edwards, Kaiser Permanente's Chief Procurement Officer &VP				
	Featured Session: Enabling Agility in Today's New State of Normal By Bob Calderoni, Ariba's Chairman and Chief Executive Officer				
	Break				
	10:30 - 11:20 am	Session 1 Supplier Sourcing Support - Supplier Due Diligence and Risk Management By Eton	Session 2 Remediating Troubled Relationships By Franklin Templeton / Vantage Partners	Session 3 Re-engineering Sourcing and Procurement: Lessons Learned By Reuters / Emptoris	Session 4 Johnson & Johnson Roundtable: Breaking Down Barriers to Achieving Diversity Spend Goals By Johnson & Johnson / Ariba
11:20 am - 12:50 pm	Lunch General Session: Ron White, Memory Guy				
PM Events	1:05 - 1:55 pm	Session 5 Make, Buy or Wait? How to Develop an Offshoring Strategy to Support Complex BPO Processes By Equifax / KPMG	Session 6 Recession Proof Outsourcing: Implementing a Collaborative Engagement Model By ACS / Patni Americas	Session 7 Measuring Real Value: Bridging the Performance Perception Gap Between Finance and Procurement By The Hackett Group / ICG Commerce	Session 8 Procurement Transformation at CA: Beyond Sourcing - Comprehensive Optimization By CA / Expense Management Solutions
	2:10 - 3:00 pm	Session 9 Source-to-Pay Outsourcing: Panel Discussion By DSS / TCS Panel	Session 10 Considerations in Developing Business Process Outsourcing Strategies	Session 11 Cover Your Assets - Supplier Risk Management Four Steps to Reduced Supplier Risk By TD Bank / Hiperos	Session 12 Proven Strategies to Transform a Supply Management Organization from a Decentralized to Center-Led Unit By American Cancer Society / A.T. Kearney
	Break 3:00 to 3:30				
	3:30 - 4:20 pm	Session 13 Learn How Moen is Leveraging E-Sourcing for Procurement Advantage By Moen, Inc. / SAP	Session 14 Unlocking the Value in Existing Outsourcing Relationships By PSC	Session 15 How to Get the Most from Your Outsourcing Providers: Understanding the Value of Right-Sizing & Right-Placing By GE / Softek	Session 16 Talent Management Excellence: Transforming the Supply Chain to Improve Processes, Tools & Sustainability By PG&E
	4:30 - 6:00 pm	Speed Networking (User/Provider)			
	6:00 - 7:00 pm	Break			
7:00 - 10:00 pm	Dinner & Entertainment All Delegates				

Thursday - April 1

Delegate Breakfast

Time	Sourcing	Outsourcing	Performance Management	Governance

AM Events	8:00 - 9:00 am	Featured Session: The Global Economic Rebound: Dealing with Disparate Regional Recovery <i>By Raymond Torto,</i> <i>CB Richard Ellis' Global Chief Economist</i>			
	9:15 - 10:05 am	Session 17 Financial System Integration & Implementation - Lessons Learned <i>By Baker & McKenzie / TCS & SAP</i>	Session 18 Negotiations: Challenging Long-Term Strategic IT (Multi) Sourcing Relationships for Value Gain <i>By Eastman Kodak Company / MindTree Ltd.</i>	Session 19 Unlocking Procurement's Latent Potential During the Downturn <i>By Saint-Gobain / Global eProcure</i>	Session 20 Trends in Outsourcing Governance <i>By Symantec Corporation / TPI, Inc.</i>
	10:05 - 10:35 am	Break			
	10:35 - 11:25 am	Session 21 Highlights from the Carbon Disclosure Project (CDP) Supply Chain Report 2010 <i>By CDP Panel / A.T. Kearney</i>	Session 22 World Class Global Services Outsourcing in Chile - Obtaining Greater Customer Value by Optimizing the Nearshore Strategy <i>By Chile IT / PA Consulting Group</i>	Session 23 Realizing Savings Through Customized Procurement Intelligence <i>By Corporate User / SmartCube</i>	Session 24 Governance: How Outsourcing is Impacting Management Approaches and Organization Structure

11:25 am - 1:00 pm	Lunch / General Session: Cloud Computing as a Business Delivery Model: A Game-Changer or Just Smoke? <i>By Mayer Brown, Horses for Sources, Coupa</i>			
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PM Events	1:15 - 2:05 pm	Session 25 Utilizing Total Cost of Ownership Approaches in your Sourcing Process and Decision Making <i>By Equity Funding</i>	Session 26 Offshoring & Outsourcing in 2015 <i>By Corporate User / A.T. Kearney</i>	Session 27 Smart Spending - Maximizing Your Enterprise Spending Power <i>By Corporate User / IBM</i>	Session 28 What Will the Procurement Function Look Like in 2012? <i>By SIG / TPI, Inc.</i>
	2:20 - 3:10 pm	Session 29 Warp Speed Procurement Transformation: Getting to Next Generation Procurement in Under Six Months <i>By Corporate User / Denali Group</i>	Session 30 Bridging the Gap, Step-by-Step to Achieving Top Quartile Process Efficiency & Effectiveness: The Co-Transformation Journey <i>By Corporate User / TCS</i>	Session 31 Spend Data: Transforming Statistics into Value <i>By Rogers Communications Inc.</i>	Session 32 SLAs: Carrot or Stick? <i>By ACE / Alsbridge</i>
	3:10 - 3:40 pm	Break			
	3:40 - 4:30 pm	Session 33 How to Improve Management of Your Contingent Workforce Category Through the Sourcing Process <i>By NetApp</i>	Session 34 4th Generation Outsourcing - Creating Value Well Beyond Labor Arbitrage <i>By Ontala Performance Solutions / FirstSource / DLA Piper</i>	Session 35 Market Intelligence: How can it be leveraged in outsourcing and sourcing programs?	Session 36 From 45 Finance Organizations to 1 (Plus Building a Shared Services Capability in Costa Rica) <i>By Fiserv / KPMG</i>
	4:45 - 5:35 pm	Session 37 Sourcing Complex Supports Service & Lessons Learned at PG&E <i>By PG&E / PRM</i>	Session 38 "The State of the Outsourcing Industry: What the Future Holds & How on Earth We can Manage it Better" <i>By Horses for Sources</i>	Session 39 TBD	Session 40 A Look into GM's Purchasing Organization Optimization and Business Transformation <i>By GM / Ariba</i>
	5:35 - 7:00 pm	Break			
	7:00 - 10:00 pm	Dinner & Entertainment All Delegates			