

NASHVILLE BUSINESS JOURNAL



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Loeb & Loeb LLP is a multiservice law firm with more than 300 attorneys. Tiffany Dunn's practice concentrates primarily on transactions in the entertainment business and intellectual property protection and enforcement. Dunn represents a wide range of clients, including recording artists, songwriters, producers, authors, publishing companies, record labels, management companies and other parties in the industry.

What is your all-time favorite song, and why? Just about anything that makes me want to dance. ... At the top of my playlist is everything Michael Jackson: "Billie Jean," "Bad" and "Beat It" being among my favorites. I am also very fond of Johnny Cash tunes. Who doesn't get excited when hearing the intro to "Ring of Fire"?

What is the coolest aspect of working in the music industry? Feeling a part of the team. It truly takes a village to create and market music. By the time fans are singing along with every word of a hit song, many talented people have been involved in the process of creating and taking that song to the fans.

What advice would you give other women looking to enter the business side of the music industry? Don't be afraid to ask for what you deserve. Don't be unduly apologetic. Don't let



your emotions get the best of you. Make and treasure close friends. Enjoy yourself!

What one thing about working in the music business would people be most surprised to know? That guy/gal who you thought was an overnight success has most likely been toughing out in this town for five to 10 years, at least.

What do you wish you'd known sooner about the music industry? While it is important to understand the history of the business and how it has changed throughout the 20th century, we shouldn't feel handcuffed by such history. Doing things the way it is has

always been done doesn't necessarily mean it is still the best way to do it.

Please explain the advantages and/or disadvantages of being a woman in the music business. A woman typically has more charm – use it!

Who is the most inspiring woman in the music industry? Francis Preston did a lot for women in the music industry. ... Her work helped put Nashville on the map as an important player in the music industry. ... I am also inspired by Dolly Parton. It seems that, despite all of her success, she has stayed true to herself. It is evident that she is as brilliant as she is talented.